PT. MEGA JAYA TAMBANG (KomunitasBunda Group)

www.komunitasbunda.com | Email: mgai@komunitasbunda.com (email only)
Jakarta Utara, DKI Jakarta, Indonesia - NIB 1503240378135

GLOBAL BUYER PARTNERSHIP - LETTER OF INTENT (LOI-B)

Buyer (company or individual) signs & returns this page | Ref: MJT/MGAI/2026-1122-B01 | 22 November 2026

PARTIES
A) PT. MEGA JAYA TAMBANG (KomunitasBunda Group), Jakarta, Indonesia - the SUPPLY / SOURCING side (233 Plan: 625,000+ SKUs factory-direct; 100 Cities 1000 Stores; Inclusive Care; 12-country replication);
B) _____ (Buyer company / individual), _____ (country) - the PURCHASING side.

1) PURPOSE
Buyer intends to establish a STRATEGIC PARTNERSHIP with Party A by way of DESIGNATED PURCHASE or PURCHASE AGENCY (mandate) for the product categories listed in Section 2. Upon signing of the Purchase Partnership & Mandate Agreement (B02), the partnership becomes effective and:
- the Buyer's procurement requirements enter our global sourcing pool and are matched with vetted suppliers within 48 hours (photo quotations, FOB/CIF);
- the Buyer may be designated / listed as our AUTHORIZED REGIONAL BUYER or DISTRIBUTION PARTNER in its territory (publication only after effective signing, per authorization clauses);
- Buyer gains access to factory-direct pricing (no intermediaries, no dead stock - margin stays with the retailer), mixed containers, unified documentation and ATM / marketplace services.

2) PROCUREMENT REQUIREMENTS (filled by Buyer)
Category 1: _____ Monthly volume: _____ Target price: _____
Category 2: _____ Monthly volume: _____ Target price: _____
Destination port / city: _____ Terms: [ ] FOB [ ] CIF [ ] EXW
Intent: [ ] Designated purchase [ ] Purchase agency / mandate [ ] Tender pre-qualification [ ] Regional distributorship [ ] Community store

3) PRINCIPLES (binding upon signature of B02)
- Orders are placed and settled through Party A; Party A provides unified quotation, inspection and documentation;
- Both parties keep each other's commercial information confidential (prices, supplier identities, customer lists);
- Quality per agreed specifications; third-party inspection allowed before shipment;
- Disputes settled by friendly negotiation first.

4) NEXT STEP
Buyer fills Section 2 + Registration Form (B03) and returns both to mgai@komunitasbunda.com. Party A reviews within 5 working days and issues the Purchase Partnership & Mandate Agreement (B02) for execution. Signing is the STARTING POINT; designated/mandate status, tender pre-qualification and directory listing follow signing.

Signed by Buyer:
Company / Individual: _____ Authorized signatory: _____
Title: _____ Date: _____ Company stamp / ID No.: _____

For and on behalf of

WU SIDONG, Director
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